



December 4, 2019

Welcome Announcement of Open Meeting Law Posting

Loren Wiedel called the Meeting of the Thayer County Health Services Board of Trustees to order on December 4, 2019 at 7:01p.m., in the TCHS Bruning Conference Room, 120 Park Avenue, Hebron NE. The open meeting laws are posted and viewable in the conference room. Present on roll call were: Loren Wiedel, Karen Dahlkoetter, Connie Lichty, Laura Tuma and Libby Heitmann. Others in attendance: David Burd, Doug Wismer, Stephanie Boldt, Jamie Koch, Shawn Petras, Rita Luongo, and Kerrey Miller. Recorder: Erica Christianson.

Approval of Agenda & Approval of October 30, 2019 meeting minutes: Karen moved to approve the agenda and October 30, 2019 minutes, Libby seconded. Roll call vote, all yes. Motion carried.

Senior Life Solutions: Kerrey Miller, Senior Life Solutions Program Director, introduced herself to the board and shared with them details regarding the purpose of the program, the intake process and the benefit of the program to seniors in Thayer County. She answered questions from the board regarding the structure of the program, the length of time a person is enrolled in the program, and the referral process.

Financial Statements: Doug reviewed the financial statement for the four months ended October 31, 2019 and 2018 with the board. Doug reported year-to-date, the total EBIDA margin was \$1,494,187, which was \$636,287 over the year-to-date total EBIDA margin budget of \$857,900, and \$821,401 above last year's EBIDA of \$672,786. The year-to-date total margin of \$613,857 or 7.7% compares to the budgeted loss of (\$19,340) and last year's total loss of (\$303,011) or 4.6%. Doug noted the following reasons for the favorable year-to-date results:

1. Patient service revenue was over budget \$674,015; October's revenue was over budget \$380,231.
2. Contractual adjustments were over budget \$106,978 due to total patient service revenue being over budget 8.6%. Administrative adjustments were under budget (\$45,725); bad debts, and charity care combined were under budget (\$4694).
3. Retail Pharmacy was under budget (\$22,037) in due to retail scripts being under budget (12.6%).
4. 340B revenue was over budget \$71,013 due to higher Priefert's scripts.
5. Total operating expenses were over budget \$38,501.

Patient days totaled 123 in October, 2019 (compared to 68 days in October, 2018 and 101 in September, 2019). Year-to-date ER visits, imaging procedures, surgeries and scopes, and laboratory tests are over budget. Rehab services visits and Specialty clinic visits are under budget. FTEs for October 2019 were 133.4 and 124.9 year-to-date, compared to the budget of 137.3.

Liquidity: Total cash and investments increased \$338,320 at October 31, 2019. Total cash days on hand were 83.7 at October 31, 2019, which was 4.2 days higher than 79.5 days at September 30, 2019. Net patient accounts receivable increased \$88,514 at October 31, 2019. Year-to-date days of revenue in net patient accounts receivable decreased to 43.8 days from 45.1 days as of September 30, 2019.

Karen moved to approve the October 31, 2019 financials, Connie seconded. Roll call vote, all yes. Motion carried.

Officers Reports:

1. **Chief Executive Officer Report- David Burd**
 - a. **Consent Agenda- Karen moved to approve the October consent agenda as written, Libby seconded. Roll call vote, all yes. Motion Carried. Discussion before approval: None.**
 - b. **Strategic Planning Process Update:** Dave reported that he has been working with Ben at CHI to finalize the process and timeline related to revisiting the strategic plan and performing the SWOT survey. An email containing the SWOT survey will be sent out this evening; Dave commented the email will be sent to the Board, Providers, Senior Leadership, TCHS Foundation and Guild Board, and Directors. Directors have been asked to complete the SWOT survey with feedback from staff. All responses will go to Ben, who will aggregate and analyze the results. A meeting will be held on January 20, 2020 with Senior Leadership, Directors and Providers, to discuss the survey results and strategic focus moving forward. Recommendations that come from that meeting will be brought to the board during the February meeting.

